

Real Estate Potential. Realized.



MORGUARD REAL ESTATE INVESTMENT TRUST

DECEMBER 31, 2020

CONSOLIDATED FINANCIAL STATEMENTS





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# MANAGEMENT'S REPORT TO UNITHOLDERS

The consolidated financial statements of Morguard Real Estate Investment Trust (the "Trust") have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). Management is responsible for the information in these consolidated financial statements and other sections of this annual report.

Management maintains a system of internal controls to provide reasonable assurance that the Trust's assets are safeguarded and to facilitate the preparation of relevant, reliable and timely financial information. Where necessary, management uses its judgment to make estimates required to ensure fair and consistent presentation of this information. Management recognizes its responsibility for conducting the Trust's affairs in compliance with applicable laws and proper standards of conduct.

As at December 31, 2020, the Chief Executive Officer and Chief Financial Officer evaluated, or caused the evaluation of under their direct supervision, the disclosure controls and procedures and the internal controls over financial reporting (as defined in Multilateral Instrument 52-109, "Certification of Disclosure in Issuers' Annual and Interim Filings" and, based on that assessment, determined that the disclosure controls and procedures were designed and operating effectively and the internal controls over financial reporting were designed and operating effectively.

The Audit Committee of the Board of Trustees (the "Trustees") of the Trust, consisting solely of independent directors, has reviewed the consolidated financial statements, the report to unitholders of the external auditors, Ernst & Young LLP, and the management's discussion and analysis with management and recommended its approval to the Trustees. The Trustees have approved the consolidated financial statements.

Ernst & Young LLP, as independent auditors, have conducted the audits in accordance with Canadian generally accepted auditing standards and have had full access to the Audit Committee, with and without management being present.

(Signed) "K. Rai Sahi"

(Signed) "Andrew Tamlin"

K. Rai Sahi, Chief Executive Officer Andrew Tamlin, Chief Financial Officer

# INDEPENDENT AUDITOR'S REPORT

# TO THE UNITHOLDERS OF MORGUARD REAL ESTATE INVESTMENT TRUST

### **OPINION**

We have audited the consolidated financial statements of Morguard Real Estate Investment Trust (the "Trust"), which comprise the consolidated balance sheets as at December 31, 2020 and 2019, and the consolidated statements of (loss)/income and comprehensive (loss)/income, consolidated statements of unitholders' equity and consolidated statements of cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Trust as at December 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRS).

### **BASIS FOR OPINION**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the consolidated financial statements for the year ended December 31, 2020. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to this matter. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

# **Key Audit Matter**

### How our audit addressed the key audit matter

### Valuation of real estate properties

Morguard Real Estate Investment Trust's investment property portfolio comprises income-producing properties, properties under development and land held for development with a fair value of \$2.5 billion, which represents 98% of total assets for the year ended December 31, 2020.

Fair value of real estate properties is based on external and internal valuations, carried out by third party and certified staff appraisers respectively, using recognized valuation techniques. The valuation methodology for these investment properties is primarily based on an income approach, utilizing the direct capitalization method and the discounted cash flow method. Recent real estate transactions with characteristics and locations similar to the Trust's assets are also considered when developing the valuations.

Note 2 of the consolidated financial statements describes the accounting policy for investment properties, including the valuation method and valuation inputs.

Note 3 of the consolidated financial statements discloses the sensitivity of the fair value of investment properties to a change in capitalization rates.

The valuation of the Trust's investment property portfolio is a key audit matter given the inherently subjective nature of significant assumptions including discount rates, capitalization rates, terminal capitalization rates, and stabilized cash flows or stabilized net operating income, as applicable, which are based on vacancy and leasing assumptions. These assumptions are influenced by property-specific characteristics including location, type and quality of the properties and tenancy agreements.

With the assistance of our real estate valuation specialists, we evaluated the appropriateness of the underlying valuation methodology, and performed the following audit procedures, among others:

- We assessed the competence and objectivity of management's valuation team, and any third-party appraisers engaged, by reviewing the qualifications and expertise of the individuals involved in the preparation and review of the valuations.
- We selected a sample of properties where either the fair value change from prior year or significant assumptions fell outside our expectations, based on our understanding of the geographical real estate market for the specific asset type. For this sample of investment properties, we evaluated the significant assumptions, including discount rates, capitalization rates, terminal capitalization rates, and stabilized cash flows or stabilized net operating income, as applicable, which are based on vacancy and leasing assumptions, by comparison to the expected real estate market benchmark range for similar assets and tenancies, in similar locations. We also considered whether there were any additional asset-specific characteristics that may impact the significant assumptions utilized and that these were appropriately considered in the overall assessment of fair value.
- We evaluated the Trust's critical accounting policies and related disclosures in the consolidated financial statements to assess appropriateness and conformity with IFRS.

### **OTHER INFORMATION**

Management is responsible for the other information. The other information comprises:

- Management's discussion and analysis
- The information, other than the consolidated financial statements and our auditor's report thereon, in the Annual Report

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management's Discussion & Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If based on the work we will perform on this other information, we conclude there is a material misstatement of other information, we are required to report that fact to those charged with governance.

# RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

### AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may
  cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the
  consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our
  conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future
  events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Trust to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Trust's audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Stephanie Lamont.

Crnst & young LLP

Chartered Professional Accountants Licensed Public Accountants

Toronto, Canada February 17, 2021

# **BALANCE SHEETS**

In thousands of Canadian dollars

As at December 31,	Note	2020	2019
ASSETS			
Non-current assets			
Real estate properties	3	\$2,499,955	\$2,892,103
Right-of-use asset	4	242	324
Equity-accounted investment	5	20,496	23,705
		2,520,693	2,916,132
Current assets			
Amounts receivable	6	27,756	14,314
Prepaid expenses and other		637	1,112
Cash		8,647	5,783
		37,040	21,209
Total assets		\$2,557,733	\$2,937,341
LIABILITIES AND UNITHOLDERS' EQUITY			
Non-current liabilities	0	<b>*</b> 040.050	<b>*</b> ~~~ <b>7</b> ~~
Mortgages payable	8	\$918,256	\$902,708
Convertible debentures	9		170,753
Lease liabilities	10	10,862	10,993
Accounts payable and accrued liabilities		5,230	4,550
		934,348	1,089,004
Current liabilities			
Mortgages payable	8	204,464	165,640
Convertible debentures	9	172,805	_
Lease liabilities	10	131	123
Accounts payable and accrued liabilities	. –	40,910	47,448
Morguard loan payable	15(b)	18,000	32,500
Bank indebtedness	11	29,417	65,158
		465,727	310,869
Total liabilities		1,400,075	1,399,873
Unitholders' equity		1,157,658	1,537,468
		\$2,557,733	\$2,937,341
Commitments and contingencies	19		

### **Commitments and contingencies**

See accompanying notes to the consolidated financial statements.

# On behalf of the Trustees:

(Signed) "K. Rai Sahi"

(Signed) "Bart S. Munn"

K. Rai Sahi, Chairman of the Board of Trustees Bart S. Munn, Trustee

# STATEMENTS OF (LOSS)/INCOME AND COMPREHENSIVE (LOSS)/INCOME

In thousands of Canadian dollars, except per unit amounts

For the year ended December 31,	Note	2020	2019
Revenue from real estate properties	12	\$253,764	\$273,074
Property operating costs			
Property operating expenses	13(a)	(74,171)	(66,800)
Property taxes		(47,822)	(47,266)
Property management fees		(7,993)	(9,047)
		123,778	149,961
Interest expense	14	(56,376)	(58,006)
General and administrative	13(b)	(3,587)	(4,271)
Amortization expense		(82)	(83)
Other income		_	45
Fair value losses on real estate properties	3	(419,766)	(73,850)
Net (loss)/income from equity-accounted investment	5	(1,386)	1,044
Net (loss)/income and comprehensive (loss)/income		(\$357,419)	\$14,840
NET (LOSS)/INCOME PER UNIT	16(d)		
Basic		(\$5.75)	\$0.24
Diluted		(\$5.75)	\$0.24

See accompanying notes to the consolidated financial statements.

# STATEMENTS OF UNITHOLDERS' EQUITY

In thousands of Canadian dollars, except number of units

				Equity Component		Total
	Number of Units	Issue of Units	Retained Earnings	of Convertible Debentures	Contributed Surplus	Total Unitholders' Equity
Unitholders' equity, January 1, 2019	60,694,053	\$612,183	\$961,773	\$4,594	\$1,864	\$1,580,414
Net income			14,840	_		14,840
Distributions to unitholders	—	—	(57,786)	—	—	(57,786)
Issue of units – DRIP <sup>1</sup>	41,486	497	(497)	_	_	
Unitholders' equity, December 31, 2019	60,735,539	612,680	918,330	4,594	1,864	1,537,468
Repurchase of units	(197,300)	(1,944)	991	_	_	(953)
Net loss	—	_	(357,419)	—	_	(357,419)
Distributions to unitholders	—	_	(21,438)	_	_	(21,438)
Issue of units – DRIP <sup>1</sup>	3,586,976	18,174	(18,174)	_	_	_
Unitholders' equity, December 31, 2020	64,125,215	\$628,910	\$522,290	\$4,594	\$1,864	\$1,157,658

1. Distribution Reinvestment Plan ("DRIP").

See accompanying notes to the consolidated financial statements.

# STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

For the year ended December 31,	Note	2020	2019
OPERATING ACTIVITIES			
Net (loss)/income		(\$357,419)	\$14,840
Add items not affecting cash	17(a)	424,830	76,324
Distributions from equity-accounted investment, net	5	1,823	2,085
Additions to tenant incentives and leasing commissions		(3,490)	(3,955)
Net change in non-cash operating assets and liabilities	17(b)	(18,825)	64
Cash provided by operating activities		46,919	89,358
FINANCING ACTIVITIES			
Proceeds from new mortgages		205,665	140,892
Financing costs on new mortgages		(783)	(667)
Repayment of mortgages			
Repayments on maturity		(113,818)	(145,892)
Principal instalment repayments		(37,348)	(34,237)
Payment of lease liabilities, net		(123)	(116)
Repayment of bank indebtedness, net	11	(35,741)	(2,502)
Decrease in Morguard loan receivable	15(b)	_	10,000
(Repayment of)/proceeds from Morguard loan payable, net	15(b)	(14,500)	32,500
Distributions to unitholders		(21,438)	(57,786)
Units repurchased for cancellation		(953)	_
Cash used in financing activities		(19,039)	(57,808)
INVESTING ACTIVITIES			
Capital expenditures on real estate properties		(9,650)	(18,515)
Expenditures on properties under development		(22,166)	(33,818)
Proceeds from sale of real estate properties, net	3	6,800	15,914
Cash used in investing activities		(25,016)	(36,419)
Net change in cash		2,864	(4,869)
Cash, beginning of period		5,783	10,652
Cash, end of period		\$8,647	\$5,783

See accompanying notes to the consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

In thousands of Canadian dollars, except units, per unit amounts and where otherwise noted

# NOTE 1

# NATURE AND FORMATION OF THE TRUST

The Trust is a "closed-end" real estate investment trust governed pursuant to an amended and restated declaration of trust dated May 5, 2015 ("the Declaration of Trust"), under, and governed by, the laws of the Province of Ontario. The Trust commenced active operations on October 14, 1997. The Trust units trade on the Toronto Stock Exchange ("TSX") under the symbol "MRT.UN". The Trust owns a diverse portfolio of retail, office and industrial properties located in six Canadian provinces. The Trust's head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

The Trust has a property management agreement with Morguard Investments Limited ("MIL"), a subsidiary of Morguard Corporation ("Morguard"). Morguard is the parent company of the Trust, owning 60.9% of the outstanding units as at December 31, 2020. Morguard is a real estate company that owns a diversified portfolio of multi-suite residential, retail, hotel, office and industrial properties. Morguard also provides advisory and management services to institutional and other investors.

# NOTE 2

### STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements were approved and authorized for issue by the Trustees on February 17, 2021.

The Trust has incorporated the potential impact of the coronavirus ("COVID-19") into its significant estimates and assumptions that affect the reported amounts of its assets, liabilities, net (loss)/income and related disclosures using available information as at December 31, 2020.

At this time, the duration and impact of the outbreak of COVID-19 is unknown, as is the effectiveness of the government and central bank interventions. Any estimate of the length and severity of these measures are therefore subject to significant uncertainty, and accordingly, estimates of the extent to which the COVID-19 pandemic may, directly or indirectly, materially and adversely affect the Trust's operations, financial results and condition in future periods are also subject to significant uncertainty.

The Trust has had to make assumptions with respect to the length and severity of these restrictions and closures as well as the recovery period in estimating the impact and timing of future cash flows generated from real estate properties and used in the discounted cash flow model used to determine fair value.

In a long-term scenario, the significant assumptions used in the assessment of fair value, including estimates of future operating cash flows, the time period over which they will occur, an appropriate discount and capitalization rates and stabilized net operating income (which is primarily influenced by revenue growth, vacancy rates, inflation rates and operating costs), could potentially be impacted, which ultimately impact the underlying valuation of the Trust's real estate properties and equity-accounted investment.

### **Basis of Presentation**

The Trust's consolidated financial statements are prepared on a going-concern basis and have been presented in Canadian dollars rounded to the nearest thousand unless otherwise indicated. The consolidated financial statements are prepared on a historical cost basis, except for real estate properties and certain financial instruments that are measured at fair value. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements unless otherwise indicated.

### **Basis of Consolidation**

The consolidated financial statements include the financial statements of the Trust, as well as the entities that are controlled by the Trust ("subsidiaries"). The Trust controls an entity when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date of acquisition or the date on which the Trust obtains control and are deconsolidated from the date that control ceases. Intercompany transactions, balances, unrealized losses and unrealized gains on transactions between the Trust and its subsidiaries are eliminated.

### **Real Estate Properties**

### **Income Producing Properties**

Income producing properties include retail, office and industrial properties held to earn rental income and for capital appreciation.

Income producing properties, where not acquired in a business combination, are measured initially at cost including transaction costs. Transaction costs include transfer taxes and professional fees for legal and other services.

Subsequent to initial recognition, income producing properties are recorded at fair value, determined based on available market evidence, at the balance sheet date. The changes in fair value during each reporting period are recorded in the statements of (loss)/income and comprehensive (loss)/income. In order to avoid double counting, the carrying value of income producing properties includes straight-line rent receivable, tenant improvements, tenant incentives and direct leasing costs since these amounts are incorporated in the appraised values of real estate properties.

Tenant improvements include costs incurred to meet the Trust's lease obligations and are classified as either tenant improvements owned by the landlord or tenant incentives. When the obligation is determined to be an improvement that benefits the landlord and is owned by the landlord, the improvement is accounted for as a capital expenditure and included in the carrying amount of income producing properties on the balance sheets.

Tenant incentives are inducements given to prospective tenants to move into the Trust's properties or to existing tenants to extend the lease term. Tenant incentive receivables are included in the carrying value of real estate properties and are deducted from rental revenue on a straight-line basis over the term of the tenant's lease.

#### **Properties Under Development**

The cost of properties under development includes all expenditures incurred in connection with the acquisition, including all direct development costs, realty taxes and other costs of the building to prepare it for its productive use, the applicable portion of general and administrative expenses and borrowing costs directly attributable to the development. Borrowing costs associated with direct expenditures on properties under development or redevelopment are capitalized. Borrowing costs are also capitalized on the purchase cost of a site or property acquired specifically for redevelopment in the short term if the activities necessary to prepare the asset for development or redevelopment are in progress. The amount of borrowing costs are capitalized is determined by reference to interest incurred on debt specific to the development project. Borrowing costs are capitalized from the commencement of the development until the date of practical completion. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. The Trust considers practical completion to have occurred when the property is capable of operating in the manner intended by management. Generally, this consideration occurs upon completion of construction and receipt of all necessary occupancy and other material permits. Where the Trust has pre-leased space as at, or prior to, the start of the development and the lease requires the Trust to construct tenant improvements that enhance the value of the property, practical completion is considered to occur on completion of such improvements.

Properties under development are measured at fair value, with changes in fair value being recognized in the statements of (loss)/income and comprehensive (loss)/income.

#### **Assets Held for Sale**

Real estate properties held for sale are assets that the Trust intends to sell rather than hold on a long-term basis and meet the criteria established in IFRS 5, "Non-Current Assets Held For Sale and Discontinued Operations", for separate classification. Non-current assets and groups of assets and liabilities that comprise disposal groups are categorized as assets held for sale where the asset or disposal group is available for immediate sale in its present condition and the sale is highly probable.

#### Interests in Joint Arrangements

The Trust reviews its interests in joint arrangements and accounts for those joint arrangements in which the Trust is entitled only to the net assets of the arrangement as joint ventures using the equity method of accounting, and for those joint arrangements in which the Trust is entitled to its share of the assets and liabilities as joint operations and recognizes its rights to and obligations of the assets, liabilities, revenue and expenses of the joint operation.

#### Lease Liabilities

At the commencement date of a lease, the Trust will recognize a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term. Certain right-of-use assets related to land leases meet the definition of investment property under IAS 40, Investment Property; therefore, the fair value model is applied to those assets. Interest expense on the lease liability and the amortization expense or fair value gain/(loss) on the right-of-use asset, depending on the balance sheet classification of the asset, is recognized separately.

Right-of-use assets not meeting the definition of an investment property are measured at cost less any accumulated amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liability recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Trust is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use asset is amortized on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

The Trust measures lease liabilities at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. In calculating the present value of lease payments, the Trust uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. The incremental borrowing rate is the rate of interest that a lessee would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The Trust applies the recognition exemptions for leases of low-value assets and short-term leases.

### **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, balances with banks and short-term deposits with remaining maturities at the time of acquisition of three months or less. There are no cash equivalents on hand as at December 31, 2020, or 2019. Bank borrowings are considered to be financing activities.

#### **Provisions**

A provision is a liability of uncertain timing or amount. Provisions are recognized when the Trust has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Provisions are measured at the present value for the expenditures expected to be required to settle the obligation using a discount rate that reflects current market assessment of the time value of money and the risks specific to the obligation. Provisions are remeasured at each balance sheet date using the current discount rate. The increase in the provision due to passage of time is recognized as interest expense.

#### **Revenue Recognition**

Revenue from income producing properties includes rents from tenants under leases, percentage participation rents, property tax and operating cost recoveries, lease cancellation fees, leasing concessions, parking income and incidental income paid by the tenants under the terms of their existing leases.

Rental revenue, including percentage participation rents, lease cancellation fees and leasing concessions, and property tax and insurance recoveries, are considered lease components within the scope of IFRS 16, "Leases" ("IFRS 16"). Percentage participation rents are accrued based on sales estimates submitted by tenants if the tenant anticipates attaining the minimum sales level stipulated in the tenant lease. Revenue recognition under a lease commences when a tenant has a right to use the leased asset, and revenue is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Trust expects to be entitled in exchange for those goods or services. The Trust has not transferred substantially all of the risks and benefits of ownership of its income producing properties and therefore accounts for leases with its tenants as operating leases. Revenue is recognized as performance obligations are satisfied over the term of the lease.

Revenue from real estate properties recorded in the statements of (loss)/income and comprehensive (loss)/income during free rent periods represents future cash receipts and is reflected in the balance sheets in the carrying value of real estate properties and recognized in the statements of (loss)/income and comprehensive (loss)/income on a straight-line basis over the initial term of the lease. The Trust accounts for stepped rents on a straight-line basis, which are reflected in the balance sheets in the carrying value of real estate properties, and recognized in the statements of (loss)/income and comprehensive (loss)/income on a straight-line basis, which are reflected in the balance sheets in the carrying value of real estate properties, and recognized in the statements of (loss)/income and comprehensive (loss)/income over the initial term of the lease.

Common area maintenance ("CAM") recoveries and other ancillary income are considered non-lease components and within the scope of IFRS 15, "Revenue from Contracts with Customers". The performance obligation for CAM recoveries and other ancillary services is satisfied over time. The Trust receives variable consideration for CAM recoveries to the extent costs have been incurred, and revenue is recognized on this basis, as this is the best estimate of amounts earned over the period these services are performed. Revenue is constrained by actual costs incurred and any restrictions in the lease contracts.

### **Comprehensive Income**

Comprehensive income is defined as the change in equity from transactions and other events from non-owner sources. Other comprehensive income ("OCI") refers to items recognized in comprehensive income that are excluded from net income. Accordingly, the Trust prepares statements of (loss)/income and includes accumulated other comprehensive income as a component of the unitholders' equity within the balance sheets.

### **Per Unit Calculation**

Basic net (loss)/income per unit is calculated by dividing net income by the weighted average number of units outstanding for the year. The dilutive effect of the convertible debentures is determined by considering both the holders' option to convert these debentures into units and the issuer's option to redeem these debentures by issuing units. The diluted net (loss)/income per unit calculation considers both of these options and discloses the more dilutive of the two options.

#### **Reportable Operating Segments**

Reportable operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Trust has determined that its chief operating decision-maker is the Chairman and Chief Executive Officer.

### **Financial Instruments**

### **Recognition and Measurement of Financial Instruments**

Financial assets must be classified and measured on the basis of both the business model in which the assets are managed and the contractual cash flow characteristics of the asset. Financial assets subsequent to initial recognition are classified and measured based on three categories: amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Initially, all financial assets and financial liabilities are recorded in the consolidated balance sheets at fair value. After initial recognition, the effective interest related to financial assets and liabilities classified as FVTPL are included in net income for the year in which they arise. At each consolidated balance sheet date, financial assets measured at amortized cost or at FVTOCI, except for investment in equity instruments, require an impairment analysis using the ECL model ("ECL model") to determine the ECL using judgment determined on a probability weighting basis.

### **Expected Credit Loss**

The Trust utilizes the simplified approach to measure expected credit losses ("ECL") under IFRS 9, "Financial Instruments" ("IFRS 9"), which requires the Trust to recognize a lifetime expected credit loss allowance on all receivables at each reporting date.

Under the simplified approach, consideration is given to factors such as credit risk characteristics and the days past due as well as current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Trust has identified the COVID-19 pandemic and government's response actions to be relevant factors in these assessments. The Trust's ECL as of December 31, 2020, includes estimates of the uncertainty of the recoverability of tenant receivables, short-term rent deferrals, rent reductions provided to tenants related to past due rents, and all other receivable balances. Based on these assessments of the ECL at period end, changes are processed through bad debt expense in the statements of (loss)/income and comprehensive (loss)/ income. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are reversed in the statements of (loss)/income and comprehensive (loss)/income.

The Trust accounts for rental abatements, in the form of rent forgiveness on rent receivables relating to tenants experiencing financial hardship as a result of COVID-19, under the derecognition rules of IFRS 9. Financial assets, such as trade receivables, are derecognized when all or a portion of outstanding amounts will be forgiven or abated and no further collection activities will be pursued. The forgiveness or abatement of the tenant receivable is processed against the allowance for doubtful accounts in the period that the Trust forgoes the contractual right to all or a portion of the outstanding receivable.

The Trust's assessment of ECL is inherently subjective due to the forward-looking nature of the assessments. As a result, this process is subject to a degree of uncertainty caused by COVID-19. Based on its review, the Trust recorded an ECL provision of \$8,819 as at December 31, 2020 (Note 6).

The following summarizes the Trust's classification and measurement of financial assets and liabilities:

	Classification and Measurement
FINANCIAL ASSETS	
Amounts receivable	Amortized cost
Loan receivable	Amortized cost
Cash	Amortized cost
FINANCIAL LIABILITIES	
Mortgages payable	Amortized cost
Convertible debentures (excluding equity component)	Amortized cost
Loan payable	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Bank indebtedness	Amortized cost

### **Derivatives and Embedded Derivatives**

All derivative instruments, including embedded derivatives, are recorded in the balance sheets at fair value unless exempted from derivative treatment as a normal purchase and sale. All changes in their fair value are recorded in income unless cash flow hedge accounting is used, in which case changes in fair value are recorded in OCI to the extent of hedge effectiveness. Financial guarantees are recorded at their inception date fair value and reversed as the Trust is relieved of its guarantee obligations.

### Hedges

Derivative financial instruments are utilized to reduce interest rate risk on the Trust's debt. Interest rate swap agreements are used to manage the fixed and floating interest rate mix of the Trust's total debt portfolio and related overall cost of borrowing. Such instruments are designated, and are effective, as hedges of certain of the Trust's interest rate risk exposures. The interest rate swap agreements involve the periodic exchange of payments without the exchange of the notional principal amount upon which the payments are based. The net receipt or payment of interest will be recorded as an adjustment to interest expense in each period.

Gains and losses on termination of interest rate swap agreements that were designated, and were effective, as hedges of certain interest rate risk exposures are included in accumulated other comprehensive income and are amortized in interest expense over the remaining term of the original contract life of the terminated swap agreement. Interest expense on the related debt obligation together with this amortization reflects the overall costs of such borrowing.

### **Transaction Costs**

Direct and indirect financing costs that are attributable to the issue of financial liabilities are presented as a reduction from the carrying amount of the related debt and are amortized using the effective interest rate method over the terms of the related debt. These costs include interest, amortization of discounts or premiums relating to borrowings, fees and commissions paid to lenders, agents, brokers and advisers, and transfer taxes and duties that are incurred in connection with the arrangement of borrowings.

### Fair Value

The fair value of a financial instrument is the consideration that could be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (i) in the principal market for the asset or liability; or (ii) in the absence of a principal market, in the most advantageous market for the asset or liability.

Fair value measurements recognized in the balance sheets are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.

Level 3: Valuation techniques for which any significant input is not based on observable market data.

Each type of fair value is categorized based on the lowest-level input that is significant to the fair value measurement in its entirety.

### **Critical Judgments in Applying Accounting Policies**

The following are the critical judgments that have been made in applying the Trust's accounting policies and that have the most significant effect on the amounts in the consolidated financial statements:

### **Real Estate Properties**

The Trust's accounting policies relating to real estate properties are described above. In applying these policies, judgment has been applied in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals. The key assumptions are further described in Note 3.

### Leases

The Trust makes judgments in determining whether certain leases, in particular those leases with long contractual terms where the lessee is the sole tenant in a property and long-term ground leases where the Trust is the lessee, are operating or finance leases. The Trust has determined that all of its tenant leases and long-term ground leases are operating leases.

### **Critical Accounting Estimates and Assumptions**

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods.

In determining estimates of fair market value for its real estate assets, the assumptions underlying estimated values are limited by the availability of comparable data and the uncertainty of predictions concerning future events. Should the underlying assumptions change, actual results could differ from the estimated amounts.

# NOTE 3 REAL ESTATE PROPERTIES

Real estate properties consist of the following:

As at December 31,	2020	2019
Income producing properties	\$2,433,856	\$2,834,394
Properties under development	29,299	18,909
Held for development	36,800	38,800
	\$2,499,955	\$2,892,103

Reconciliations of the carrying amounts for real estate properties at the beginning and end of the current financial period are set out below:

	Income Producing Properties	Properties Under Development	Held for Development	Total Real Estate Properties
Balance as at December 31, 2018	\$2,858,255	\$22,887	\$34,450	\$2,915,592
Adoption of IFRS 16	10,825	_	_	10,825
Additions:				
Capital expenditures/capitalized costs	12,928	33,818	_	46,746
Tenant improvements, tenant incentives and commissions	9,542	_	_	9,542
Transfers	37,796	(37,796)	_	
Disposition	(15,914)	_	_	(15,914)
Fair value (losses)/gains	(78,200)	_	4,350	(73,850)
Other changes	(838)			(838)
Balance as at December 31, 2019	2,834,394	18,909	38,800	2,892,103
Additions:				
Capital expenditures/capitalized costs	6,649	22,166		28,815
Tenant improvements, tenant incentives and commissions	6,491	—	—	6,491
Transfers	11,776	(11,776)	—	
Disposition	(1,608)	—	(5,192)	(6,800)
Fair value (losses)/gains	(422,958)	—	3,192	(419,766)
Other changes	(888)			(888)
Balance as at December 31, 2020	\$2,433,856	\$29,299	\$36,800	\$2,499,955

# **APPRAISAL CAPITALIZATION AND DISCOUNT RATES**

Morguard's subsidiary has a valuation team that consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates.

Generally, the Trust's real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

The impact of COVID-19 on estimating fair values for the Trust's properties at December 31, 2020, required judgement based on evolving facts and available information, particularly for retail properties, which have experienced significantly lower collections and higher tenant failure rates. During the year ended December 31, 2020, the Trust recorded a fair value loss relating to its retail properties of \$324,871, predominantly due to an increase in capitalization rates of 50 basis points at most of the Trust's enclosed mall properties as well as assumptions on the collectability of rental revenue.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 4.3% to 8.5% applied to a stabilized net operating income (2019 – 4.3% to 8.5%), resulting in an overall weighted average capitalization rate of 6.60% (2019 – 6.38%).

December 31, 2020 December 31, 2019 Stabilized Stabilized Occupancy **Capitalization Rates** Occupancy **Capitalization Rates** Weighted Weighted Min. Min. Max. Min. Max. Average Max. Min. Max. Average Retail 97.0% 90.0% 7.3% 5.3% 6.8% 100.0% 90.0% 7.3% 5.3% 6.5% Office 100.0% 90.0% 8.5% 4.3% 6.5% 100.0% 90.0% 8.5% 4.3% 6.3% Industrial 100.0% 95.0% 5.5% 5.3% 5.5% 100.0% 95.0% 5.5% 5.3% 5.4%

The stabilized capitalization rates by business segments are set out in the following table:

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

	Dec	December 31, 2020		Dece	ember 31, 2019	
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
RETAIL						
Discount rate	8.3 %	6.0 %	7.3 %	7.8 %	6.0 %	6.9 %
Terminal cap rate	7.3 %	5.3 %	6.4 %	7.0 %	5.3 %	6.0 %
OFFICE						
Discount rate	8.0 %	5.3 %	6.4 %	7.8 %	5.3 %	6.3 %
Terminal cap rate	7.5 %	4.3 %	5.5 %	7.3 %	4.3 %	5.5 %
INDUSTRIAL						
Discount rate	6.5 %	6.0 %	6.2 %	6.5 %	6.0 %	6.2 %
Terminal cap rate	5.8 %	5.5 %	5.5 %	5.8 %	5.5 %	5.5 %

Excluded from the above analysis is a retail property located in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. As at December 31, 2020, the value of the property is in the underlying land value with minimal holding income, and it has been valued using recent land sales with comparable redevelopment potential.

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at December 31, 2020, would decrease by \$82,451 or increase by \$88,917, respectively.

The sensitivity of the fair values of the Trust's income producing properties is set out in the table below:

For the year ended	December 31, 2020	
Change in capitalization rate	0.25%	(0.25%)
Retail	(\$42,401)	\$45,638
Office	(38,373)	41,440
Industrial	(1,677)	1,839
	(\$82,451)	\$88,917

# Dispositions

On August 18, 2020, the Trust sold a vacant single-tenant retail strip centre, located at 211 Centrum Boulevard, in Ontario, for gross proceeds of \$7,000.

# NOTE 4

# **RIGHT-OF-USE ASSET**

The following table presents the change in the balance of the Trust's right-of-use (head office lease) asset:

As at December 31,	2020	2019
Balance, beginning of period	\$324	\$—
Adoption of IFRS 16	—	407
Amortization expense	(82)	(83)
Balance, end of period	\$242	\$324

# NOTE 5

# EQUITY-ACCOUNTED INVESTMENT

On December 22, 2011, the Trust and a major Canadian pension fund each acquired a 50% interest in a limited partnership that owns and operates a 304,000 square foot Class A office complex located in downtown Edmonton, Alberta, in which the Trust has a total original net investment of \$28,008. The Trust has joint control over the limited partnership and accounts for its investment using the equity method.

As at December 31,	2020	2019
Balance, beginning of period	\$23,705	\$24,746
Equity (loss)/income	(1,386)	1,044
Distributions to partners	(2,480)	(2,755)
Contributions from partners	657	670
Balance, end of period	\$20,496	\$23,705

The following details the Trust's share of the limited partnership's aggregated assets, liabilities and results of operations accounted for under the equity method:

As at December 31,	2020	2019
Real estate property	\$44,500	\$49,405
Current assets	576	651
Total assets	45,076	50,056
Non-current liabilities	(24,253)	(7)
Current liabilities	(327)	(26,344)
Net equity	\$20,496	\$23,705

For the year ended December 31,	2020	2019
Revenue from real estate property	\$6,290	\$6,393
Property operating expenses	(2,093)	(2,112)
Net operating income	4,197	4,281
Interest and other	(965)	(1,000)
Fair value losses on real estate property	(4,618)	(2,237)
Net (loss)/income	(\$1,386)	\$1,044

The real estate property included above in the Trust's equity-accounted investment is appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. As at December 31, 2020, the property was valued using a discount rate of 7.3% (2019 - 7.3%), a terminal cap rate of 6.5% (2019 - 6.3%) and a stabilized cap rate of 6.5% (2019 - 6.0%). The stabilized annual net operating income as at December 31, 2020, was \$2,927 (2019 - \$3,096).

### NOTE 6

#### **AMOUNTS RECEIVABLE**

Amounts receivable consist of the following:

As at December 31,	2020	2019
Tenant receivables (including deferrals)	\$22,147	\$1,741
Unbilled other tenant receivables	2,991	3,461
Receivables from related parties	2,498	204
Other	8,939	9,669
Allowance for expected credit loss	(8,819)	(761)
	\$27,756	\$14,314

### Allowance for expected credit loss

The Trust records the ECL to comply with IFRS 9's simplified approach for amounts receivable where its ECL allowance is measured at initial recognition and throughout the life of the receivable at an amount equal to lifetime ECL.

The Trust's expected credit loss as of December 31, 2020, includes estimates of the uncertainty of the recoverability of rents related to tenants, of the uncertainty of the recoverability on short-term rent deferrals, of rent reductions provided to tenants related to rents already recognized as a receivable when the tenant made a request for financial assistance and of the uncertainty of the recoverability of all other receivables.

### Canada Emergency Commercial Rent Assistance ("CECRA")

The Government of Canada partnered with the provincial governments to deliver the CECRA program. The program is intended to provide relief for small business tenants of commercial landlords who are experiencing financial difficulties during the COVID-19 pandemic.

Over the course of the program, property owners that participated in the program reduced rent by at least 75% for the months of April to September 2020 for their small business tenants that qualify. The Government of Canada, via a forgivable loan, covered 50% of the rent, with the tenant paying up to 25% and the landlord forgiving at least 25%. The interest-free loans will be forgiven on December 31, 2020 if the property owner agrees to terms, including reducing the small business tenants' rent by at least 75% under a rent reduction agreement. To ensure loan forgiveness, the landlord must follow the terms and conditions of the loan, including complying with the rent reduction agreement. The Trust has finalized all applications under the CECRA program and received the designated proceeds.

The amount forgiven by the landlord under the CECRA program (25%) is recorded in the financial statements as a bad debt expense. The cost of this program to the Trust was \$2.8 million for the six month duration of the program.

# NOTE 7 CO-OWNERSHIP INTERESTS

The Trust is a co-owner in several properties, listed below, which are subject to joint control based on the Trust's decision-making authority with regard to the relevant activities of the properties. These co-ownerships have been classified as joint operations and, accordingly, the Trust recognizes its rights to and obligations for the assets, liabilities, revenue and expenses of these co-ownerships in the respective lines in the consolidated financial statements.

			Trust's Owner	ship Share
Jointly Controlled Operations	Location	Property Type	2020	2019
505 Third Street	Calgary, AB	Office	50%	50%
Scotia Place	Edmonton, AB	Office	20%	20%
Prairie Mall	Grande Prairie, AB	Retail	50%	50%
Heritage Place	Ottawa, ON	Office	50%	50%
Standard Life Centre	Ottawa, ON	Office	50%	50%
77 Bloor	Toronto, ON	Office	50%	50%
Woodbridge Square	Woodbridge, ON	Retail	50%	50%
Place Innovation	Saint-Laurent, QC	Office	50%	50%
REAL ESTATE PROPERTIES SO	LD (SEE NOTE 3)			
825 Des Érables <sup>1</sup>	Salaberry-de-Valleyfield, QC	Industrial	50%	50%

1. Sold July 31, 2019.

The following amounts, included in these consolidated financial statements, represent the Trust's proportionate share of the assets and liabilities of its co-ownerships as at December 31, 2020 and 2019, and the results of operations for the years ended December 31, 2020 and 2019:

As at December 31,	2020	2019
Assets	\$475,679	\$520,359
Liabilities	\$233,725	\$164,901
For the year ended December 31,	2020	2019
Revenue	\$49,156	\$52,612
Expenses	(32,569)	(32,370)
Income before fair value adjustments	16,587	20,242
Fair value losses on real estate properties	(52,939)	(1,091)
Net (loss)/income	(\$36,352)	\$19,151

# NOTE 8 MORTGAGES PAYABLE

Mortgages payable consist of the following:

As at December 31,	2020	2019
Mortgages payable before deferred financing costs	\$1,125,337	\$1,070,838
Deferred financing costs	(2,617)	(2,490)
Mortgages payable	\$1,122,720	\$1,068,348
Mortgages payable – non-current	\$918,256	\$902,708
Mortgages payable – current	204,464	165,640
Mortgages payable	\$1,122,720	\$1,068,348
Range of interest rates	2.7% to 5.5%	2.7% to 5.5%
Weighted average term to maturity (years)	3.7	3.7

The aggregate principal repayments and balances maturing on the mortgages payable as at December 31, 2020, together with the weighted average contractual rate on debt maturing in the year indicated, are as follows:

	Principal Instalment Repayments	Balances Maturing	Total	Weighted Average Contractual Rate on Balance Maturing
2021	\$35,800	\$169,373	\$205,173	4.1 %
2022	32,431	171,560	203,991	3.8 %
2023	22,425	208,194	230,619	3.7 %
2024	14,224	172,224	186,448	4.1 %
2025	11,043	115,653	126,696	3.2 %
Thereafter	38,416	133,994	172,410	3.7 %
	\$154,339	\$970,998	\$1,125,337	3.8 %

Substantially all of the Trust's rental properties and related rental revenue have been pledged as collateral for the mortgages payable.

# NOTE 9 CONVERTIBLE DEBENTURES

# Debentures

On December 30, 2016, the Trust issued a \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures ("Convertible Debentures") maturing on December 31, 2021 (the "Maturity Date"). As at December 31, 2020, Morguard held a total of \$60,000 principal amount of the Convertible Debentures (2019 – \$60,000).

Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The Convertible Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the Convertible Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,991 was capitalized and will be amortized over the term to maturity, while the remaining amount of \$139 was charged to equity.

	Liability	Equity	Principal Amount Issued
Transaction date – December 30, 2016	\$170,267	\$4,733	\$175,000
Issue costs	(4,991)	(139)	(5,130)
	\$165,276	\$4,594	\$169,870

Each Convertible Debenture is convertible into freely tradable units of the Trust at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the Maturity Date at a conversion price of \$20.40 per unit, being a rate of approximately 49.0196 units per thousand principal amount of Convertible Debentures, subject to adjustment.

The Convertible Debentures payable consist of the following:

As at December 31,	2020	2019
Convertible debentures – liability	\$170,267	\$170,267
Convertible debentures – accretion	3,665	2,666
Convertible debentures before issue costs	173,932	172,933
Issue costs	(1,127)	(2,180)
Convertible debentures	\$172,805	\$170,753

Remaining interest and principal payments on the Convertible Debentures are as follows:

	Interest	Principal	Total
2021	7,875	175,000	182,875

# **Redemption Rights**

From January 1, 2021, to the close of business on December 31, 2021, the Convertible Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest at the Trust's sole option.

### **Payment Upon Redemption or Maturity**

As a part of the above redemption options, or at maturity, the Trust may satisfy its obligation to repay the principal amounts of the Convertible Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the Convertible Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the Maturity Date, as applicable.

# **Interest Payment Election**

The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the Convertible Debentures, in which event the holders of the Convertible Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

# NOTE 10

# LEASE LIABILITIES

The following table presents the change in the balance of the Trust's lease liabilities:

As at December 31,	2020	2019
Balance, beginning of period	\$11,116	\$—
Adoption of IFRS 16	—	11,232
Lease payments	(812)	(813)
Interest	689	697
Balance, end of period	\$10,993	\$11,116
Current	\$131	\$123
Non-current	10,862	10,993
	\$10,993	\$11,116
Weighted average borrowing rate	6.2 %	6.3 %

# NOTE 11 BANK INDEBTEDNESS

The Trust has operating lines of credit totalling \$110,000 (2019 – \$95,000), which renew annually and are secured by fixed charges on specific properties owned by the Trust. One of these lines is subject to cash flow tests based on the operating results of the secured properties. As at December 31, 2020, there is a maximum of \$106,900 available.

As at December 31, 2020, the Trust had borrowed \$29,417 (2019 – \$65,158) on its credit facilities and issued letters of credit in the amount of \$1,219 (2019 – \$1,267) related to these facilities.

The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at December 31, 2020, and 2019, the Trust was in compliance with all covenants and undertakings. As the bank indebtedness is current and at prevailing market rates, the carrying value of the debt as at December 31, 2020, approximates fair value.

# NOTE 12

### **REVENUE FROM REAL ESTATE PROPERTIES**

Revenue from real estate properties consists of the following:

For the year ended December 31, 2020	Retail	Office	Industrial	Total
Rental revenue	\$89,962	\$63,372	\$2,099	\$155,433
CAM recoveries	22,991	26,543	835	50,369
Property tax and insurance recoveries	23,016	15,486	571	39,073
Other revenue and lease cancellation fees	4,011	1,591	7	5,609
Parking revenue	2	4,166	_	4,168
Amortized rents	124	(979)	(33)	(888)
	\$140,106	\$110,179	\$3,479	\$253,764
For the year ended December 31, 2019	Retail	Office	Industrial	Total
Rental revenue	\$93,621	\$66,598	\$2,771	\$162,990
CAM recoveries	25,723	31,536	827	58,086
Property tax and insurance recoveries	24,239	16,747	736	41,722
Other revenue and lease cancellation fees	4,258	745	118	5,121
Parking revenue	3	5,990	_	5,993
Amortized rents	296	(1,010)	(124)	(838)
	\$148,140	\$120,606	\$4,328	\$273,074

CAM recoveries and other revenue and lease cancellation fees noted in the above table are considered to be a component of revenue from contracts with customers.

## NOTE 13 EXPENSES

### (a) Property Operating Expenses

Property operating expenses consist of the following:

For the year ended December 31,	2020	2019
Repairs and maintenance	\$24,952	\$29,564
Utilities	14,730	16,111
Bad debt expense	14,857	676
Other operating expenses	19,632	20,449
	\$74,171	\$66,800

### (b) General and Administrative

General and administrative expenses consist of the following:

For the year ended December 31,	2020	2019
Trustees' fees and expenses	\$274	\$281
Professional and compliance fees	1,435	1,434
Payroll and other administrative expenses	1,878	2,556
	\$3,587	\$4,271

# NOTE 14 INTEREST EXPENSE

The components of interest expense are as follows:

For the year ended December 31,	2020	2019
Mortgages payable	\$42,627	\$43,864
Amortization of deferred financing costs – mortgages	656	658
Convertible debentures	7,875	7,875
Accretion on convertible debentures, net	999	944
Amortization of deferred financing costs – convertible debentures	1,053	995
Lease liabilities	689	697
Bank indebtedness	1,799	2,154
Morguard loan payable and other	1,375	1,382
Capitalized interest	(697)	(563)
	\$56,376	\$58,006

### NOTE 15 RELATED PARTY TRANSACTIONS

Related party transactions are summarized as follows:

# (a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.3% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under the leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

### During the year, the Trust incurred/(earned) the following:

For the year ended December 31,	2020	2019
Property management fees <sup>1</sup>	\$8,103	\$9,157
Appraisal/valuation fees	351	357
Information services	220	220
Leasing fees	2,142	2,947
Project administration fees	414	816
Project management fees	327	434
Risk management fees	374	360
Internal audit fees	123	140
Off-site administrative charges	1,736	1,781
Rental revenue	(197)	(200)
	\$13,593	\$16,012

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

As at December 31,	2020	2019
Amounts (receivable from)/payable to MIL, net	(\$1,294)	\$1,527

### (b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75,000 (December 31, 2019 – \$50,000), which is interest bearing at the lender's borrowing rate and due on demand subject to available funds.

### Morguard Loan Payable

During the year ended December 31, 2020, a gross amount of \$75,500 was advanced from Morguard, and a gross amount of \$90,000 was repaid to Morguard. As at December 31, 2020, \$18,000 remains payable to Morguard (2019 – \$32,500). For the year ended December 31, 2020, the Trust incurred interest expense in the amount of \$1,258 (2019 – \$1,277) at an average interest rate of 3.34% (2019 – 4.68%).

### **Morguard Loan Receivable**

During the year ended December 31, 2020, there were no advances or repayments, and as at December 31, 2020, there is no loan receivable from Morguard (2019 -\$nil). For the year ended December 31, 2020, the Trust did not earn interest income on loans receivable from Morguard (2019 -\$33), at an average interest rate of n/a (2019 -5.05%). The interest income earned from Morguard is included with other income on the statements of (loss)/income and comprehensive (loss)/income.

### (c) Sublease with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the year ended December 31, 2020, the Trust incurred rent expense in the amount of \$219 (2019 – \$215).

### (d) Amounts Receivable from and Accounts Payable to Morguard (Excluding MIL)

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

As at December 31,	2020	2019
Amounts receivable	\$68	\$63
Accounts payable and accrued liabilities	\$38	\$124

### (e) Rental Revenue from Morguard (Excluding MIL)

Morguard is a tenant in one of the Trust's properties. For the year ended December 31, 2020, the Trust earned rental revenue in the amount of \$113 (2019 – \$110).

# NOTE 16 UNITHOLDERS' EQUITY

### (a) Units Outstanding

The Trust is authorized to issue an unlimited number of units. These units have no par value. The following table summarizes the changes in units from January 1, 2019 to December 31, 2020:

As at December 31,	2020	2019
Balance, beginning of period	60,735,539	60,694,053
Distribution Reinvestment Plan – Morguard	3,520,153	—
Distribution Reinvestment Plan – other unitholders	66,823	41,486
Repurchase of units	(197,300)	
Balance, end of period	64,125,215	60,735,539

Total distributions recorded during the year ended December 31, 2020, amounted to \$39,612 or \$0.64 per unit (2019 – \$58,283 or \$0.96 per unit). On January 15, 2021, the Trust declared a distribution of \$0.04 per unit for the month of January 2021, payable on February 16, 2021.

### (b) Normal Course Issuer Bid

On February 5, 2020, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 7, 2020, and ending February 6, 2021, the Trust may purchase for cancellation on the TSX up to 3,036,776 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$11,496 principal amount of the Convertible Debentures due on the Maturity Date, 10% of the public float of outstanding Convertible Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.

During the year ended December 31, 2020, the Trust purchased 197,300 units for cancellation for a total cost of \$953 (2019 – \$nil).

# (c) Distribution Reinvestment Plan

Under the Trust's Distribution Reinvestment Plan, unitholders can elect to reinvest cash distributions into additional units at a weighted average trading price of the units on the TSX for the 20 trading days immediately preceding the applicable date of distribution. During the year ended December 31, 2020, the Trust issued 3,586,976 units under the DRIP (2019 – 41,486 units).

### (d) Net (Loss)/Income Per Unit

The following table sets forth the computation of basic and diluted net (loss)/income per unit:

For the year ended December 31,	2020	2019
Net (loss)/income – basic	(\$357,419)	\$14,840
Net (loss)/income – diluted	(\$357,419)	\$14,840
Weighted average number of units outstanding – basic	62,108	60,711
Weighted average number of units outstanding – diluted	62,108	60,711
Net (loss)/income per unit – basic	(\$5.75)	\$0.24
Net (loss)/income per unit – diluted	(\$5.75)	\$0.24

To calculate net (loss)/income – diluted, interest, accretion and the amortization of financing costs on convertible debentures outstanding that were expensed during the year are added back to net (loss)/income – basic. The weighted average number of units outstanding – diluted is calculated as if all convertible debentures outstanding as at December 31, 2020, and 2019, had been converted into units of the Trust at the beginning of the year. The calculation of net (loss)/income per unit – diluted excludes the impact of the convertible debentures for the year ended December 31, 2020, and 2019 as their inclusion would be anti-dilutive.

### NOTE 17 STATEMENTS OF CASH FLOWS (a) Items Not Affecting Cash

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For the year ended December 31,	2020	2019
Fair value losses on real estate properties	\$419,766	\$73,850
Net loss/(income) from equity-accounted investment	1,386	(1,044)
Amortized stepped rent	194	99
Amortized free rent	379	372
Amortization of deferred financing costs – mortgages	656	658
Amortization of tenant incentives	315	367
Amortization of right-of-use asset	82	83
Amortization of deferred financing costs – convertible debentures	1,053	995
Accretion on convertible debentures	999	944
	\$424,830	\$76,324

### (b) Net Change in Non-Cash Operating Assets and Liabilities

For the year ended December 31,	2020	2019
Amounts receivable	(\$13,442)	\$2,702
Prepaid expenses and other	475	(545)
Accounts payable and accrued liabilities	(5,858)	(2,093)
	(\$18,825)	\$64

Other supplemental cash flow information consists of the following:		
Interest paid	\$54,437	\$56,136
Issue of units – DRIP	\$18,174	\$497

# NOTE 18 INCOME TAXES

The Trust is a mutual fund trust pursuant to the *Income Tax Act* (Canada) (the "Act"). Under current tax legislation, a mutual fund trust that is not a Specified Investment Flow-Through ("SIFT") Trust pursuant to the Act is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes provided that its taxable income is fully distributed to unitholders. The Trust intends to qualify as a mutual fund trust that is not a SIFT Trust and to make distributions not less than the amount necessary to ensure that the Trust will not be liable to pay income taxes. Accordingly, no current or deferred income taxes have been recorded in these consolidated financial statements.

# NOTE 19 COMMITMENTS AND CONTINGENCIES

### (a) Commitments

The Trust has entered into various agreements relating to capital expenditures for its properties. These expenditures include development of new space, redevelopment or retrofit of existing space, and other capital expenditures. Should all conditions be met, as at December 31, 2020, committed capital expenditures in the next 12 months are estimated at \$459.

The Trust has various other contractual obligations in the normal course of operations. These contracts can generally be cancelled with 30 days' notice.

The Trust is committed to making the following annual payments under a ground lease to the year 2065 for the land upon which one of its properties is situated:

March 1, 2011 to February 28, 2021	\$714
March 1, 2021 to February 28, 2065	Fair market value of land in February 2021 multiplied by 8.5% per annum

Effective November 17, 2013, the Trust entered into an operating sublease agreement with Morguard expiring on November 15, 2023. The annual rent amounts to an expense of approximately \$217.

In addition to the above-mentioned contractual obligations, the Trust has entered into equipment operating leases with terms ranging to 2024. The remaining payments for the leases are as follows:

2021	\$56
2022	49
2023	34
2024	17

# (b) Contingencies

The Trust is liable contingently with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the outcome of these matters cannot be predicted with certainty, in the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Trust. Any expected settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

# NOTE 20 MANAGEMENT OF CAPITAL

The Trust defines capital that it manages as the aggregate of its unitholders' equity and interest-bearing debt less cash and interest-bearing receivables. The Trust's objective when managing capital is to ensure that the Trust will continue as a going concern so that it can sustain daily operations and provide adequate returns to its unitholders.

The Trust is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced or may not be refinanced on as favourable terms or with interest rates as favourable as those of the existing debt. The Trust mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, to enhance the value of its real estate properties and to maintain high occupancy levels. The Trust manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Trust is summarized below:

As at December 31,	Note	2020	2019
Mortgages payable	8	\$1,122,720	\$1,068,348
Convertible debentures	9	172,805	170,753
Bank indebtedness	11	29,417	65,158
Morguard loan payable	15(b)	18,000	32,500
Lease liabilities	10	10,993	11,116
Cash		(8,647)	(5,783)
Unitholders' equity		1,157,658	1,537,468
		\$2,502,946	\$2,879,560

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of all indebtedness of the Trust is not more than 60% of the gross book value of the Trust's total assets as defined in the Declaration of Trust. The Declaration of Trust also permits the Trust to incur floating-rate debt, provided that the total amount of all floating-rate debt of the Trust is not more than 15% of the gross book value of the Trust's total effect.

The Trust's debt ratios compared to its borrowing limits established in the Declaration of Trust are outlined in the table below:

As at December 31,	<b>Borrowing Limits</b>	2020	2019
Fixed-rate debt to gross book value of total assets	N/A	51.1 %	42.5 %
Floating-rate debt to gross book value of total assets	15 %	1.9 %	3.3 %
	60 %	53.0 %	45.8 %

As at December 31, 2020, the Trust met all externally imposed ratios and minimum equity requirements.

# **Mortgages Payable**

All mortgages payable in place for the Trust are secured against the real property assets and, as a result, have been relieved from having restrictive financial covenant requirements.

### **Convertible Debentures**

The Trust's unsecured subordinated convertible debentures have no restrictive covenants.

### **Bank Indebtedness**

The Trust's loan agreements permit the Trust to incur indebtedness. The loan agreements are fixed amounts that renew annually and are secured by fixed charges on specific properties owned by the Trust.

# NOTE 21

# FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Trust's financial assets and liabilities comprise cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness, Morguard loan payable, mortgages payable and convertible debentures. Fair values of financial assets and liabilities and discussion of risks associated with financial assets and liabilities are presented as follows.

### Fair Value of Financial Assets and Liabilities

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and Morguard loan payable approximate their carrying values due to the short-term maturities of these instruments.

## (a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at December 31, 2020.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2020, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at December 31, 2020, of the mortgages payable has been estimated at \$1,177,633 (2019 – \$1,093,438) compared with the carrying value before deferred financing costs of \$1,125,337 (2019 – \$1,070,838). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

# (b) Convertible Debentures

The fair value of the Convertible Debentures is based on their market trading price (TSX: MRT.DB) (Level 1). The fair value as at December 31, 2020, of the Convertible Debentures has been estimated at \$171,500 (2019 – \$177,188) compared with the carrying value before deferred financing costs of \$173,932 (2019 – \$172,933).

# (c) Fair Value Hierarchy of Real Estate Properties

The fair value hierarchy of income producing properties, properties under development and held for development measured at fair value in the balance sheets is as follows:

	December 31, 2020			December 31, 2019		)
As at	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
ASSETS						
Income producing properties	\$—	\$— \$	\$2,433,856	\$—	\$— \$	\$2,834,394
Properties under development	\$—	\$—	\$29,299	\$—	\$—	\$18,909
Held for development	\$—	\$—	\$36,800	\$—	\$—	\$38,800

# **Risks Associated with Financial Assets and Liabilities**

The Trust is exposed to financial risks arising from its financial assets and liabilities. The financial risks include interest rate risk, credit risk and liquidity risk. The Trust's overall risk management program focuses on establishing policies to identify and analyze the risks faced by the Trust, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Trust's activities. The Trust aims to develop a disciplined control environment in which all employees understand their roles and obligations.

### Market Risk

Market risk, the risk that the fair value or future cash flows of financial assets or liabilities will fluctuate due to movements in market prices, comprises the following:

### (i) Interest Rate Risk

The Trust is subject to the risks associated with debt financing, including the risk that mortgages and credit facilities will not be able to be refinanced on terms as favourable as those of the existing indebtedness. Interest on the Trust's bank indebtedness is subject to floating interest rates. The Trust mitigates these risks by its continued efforts to enhance the value of its real estate properties, to maintain high occupancy levels to meet its debt obligations and to foster excellent relations with its lenders. For the year ended December 31, 2020, the average increase or decrease in net income for each 1% change in interest rates paid on floating debt amounts to \$963 (2019 – \$808).

The Trust's objective in managing interest rate risk is to minimize the volatility of the Trust's earnings. As at December 31, 2020, interest rate risk has been minimized because all long-term debt is financed at fixed interest rates with maturities scheduled over a number of years.

### (ii) Credit Risk

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfil their lease commitments. The Trust mitigates the risk of loss by investing in well-located properties in urban markets that attract quality tenants, by ensuring that its tenant mix is diversified and by limiting its exposure to any one tenant. A tenant's success over the term of its lease and its ability to fulfil its obligations are subject to many factors. There can be no assurance that a tenant will be able to fulfil all of its existing commitments and leases up to the expiry date.

The Trust's commercial leases typically have a lease term between five and 10 years and may include clauses to enable periodic upward revision of the rental rates and contractual extensions at the option of the lessee.

Future minimum annual rental receipts on non-cancellable tenant operating leases are as follows:

As at December 31,	2020	2019
Not later than 1 year	\$141,126	\$151,362
Later than 1 year and not later than 5 years	412,775	435,026
Later than 5 years	213,247	248,131
	\$767,148	\$834,519

The objective in managing credit risk is to mitigate exposure through the use of approved policies governing the Trust's credit practices that limit transactions according to counterparties' credit quality.

The Trust utilizes the simplified approach to measure ECL under IFRS 9, which requires the Trust to recognize a lifetime ECL allowance on all receivables at each reporting date. The carrying value of amounts receivable is reduced through the use of an allowance account, and the amount of the loss is recognized in the statements of (loss)/income and comprehensive (loss)/income within property operating expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against operating expenses in the statements of (loss)/income and comprehensive (loss)/income and comprehensive (loss)/income and comprehensive operating expenses in the statements of (loss)/income and comprehensive (loss)/income.

The following table sets forth details of amounts receivable and related allowance for doubtful accounts:

As at December 31,	2020	2019
Trade receivables	\$22,147	\$1,741
Less: Allowance for doubtful accounts	(8,819)	(554)
Trade receivables, net	\$13,328	\$1,187

### (iii) Liquidity Risk

Liquidity risk is the risk that the Trust will encounter difficulties in meeting its financial obligations. The Trust will be subject to the risks associated with debt financing, including the risk that mortgages, convertible debentures and credit facilities will not be able to be refinanced. The Trust's objectives in minimizing liquidity risk are to maintain appropriate levels of leverage of its real estate assets and to stagger its debt maturity profile. As at December 31, 2020, the Trust's liquidity is described as follows:

As at December 31,	2020	2019
Availability of bank lines of credit	\$110,000	\$95,000
Availability of Morguard loan payable	75,000	50,000
Other deductions and adjustments	(4,319)	(1,267)
Bank indebtedness outstanding	(29,417)	(65,158)
Morguard loan payable outstanding	(18,000)	(32,500)
Cash	8,647	5,783
	\$141,911	\$51,858

# NOTE 22 SEGMENTED INFORMATION

IFRS 8, "Operating Segments", requires operating segments to be determined based on internal reports that are regularly reviewed by the chief operating decision-makers for the purpose of allocating resources to the segment and assessing its performance. The Trust has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics. As at December 31, 2020, the Trust has the following three reportable segments: retail, office and industrial.

# **Business Segments**

For the year ended December 31, 2020	Retail	Office	Industrial	Total
Revenue from real estate properties	\$140,106	\$110,179	\$3,479	\$253,764
Property operating expenses	(43,533)	(29,687)	(951)	(74,171)
Property taxes	(29,761)	(17,443)	(618)	(47,822)
Property management fees	(4,358)	(3,526)	(109)	(7,993)
	\$62,454	\$59,523	\$1,801	\$123,778

For the year ended December 31, 2019	Retail	Office	Industrial	Total
Revenue from real estate properties	\$148,140	\$120,606	\$4,328	\$273,074
Property operating expenses	(35,413)	(30,565)	(822)	(66,800)
Property taxes	(28,988)	(17,553)	(725)	(47,266)
Property management fees	(5,136)	(3,787)	(124)	(9,047)
	\$78,603	\$68,701	\$2,657	\$149,961

	Retail	Office	Industrial	Total
As at December 31, 2020				
Real estate properties	\$1,368,750	\$1,088,155	\$43,050	\$2,499,955
Mortgages payable (based on collateral)	\$610,546	\$512,174	\$—	\$1,122,720
For the year ended December 31, 2020				
Additions to real estate properties	\$28,647	\$6,749	(\$90)	\$35,306
Fair value losses on real estate properties	(\$324,871)	(\$94,838)	(\$57)	(\$419,766)

	Retail	Office	Industrial	Total
As at December 31, 2019				
Real estate properties	\$1,671,653	\$1,177,220	\$43,230	\$2,892,103
Mortgages payable (based on collateral)	\$612,078	\$456,270	\$—	\$1,068,348
For the year ended December 31, 2019				
Additions to real estate properties	\$42,798	\$12,975	\$515	\$56,288
Fair value (losses)/gains on real estate properties	(\$57,497)	(\$18,705)	\$2,352	(\$73,850)

# NOTE 23 SUBSEQUENT EVENTS

On February 4, 2021, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 7, 2021, and ending February 6, 2022, the Trust may purchase for cancellation on the TSX up to 3,206,260 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$11,495 principal amount of the Convertible Debentures due on the Maturity Date, 10% of the public float of outstanding Convertible Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.